

*new!*  
 (PV) Special  
 order option.

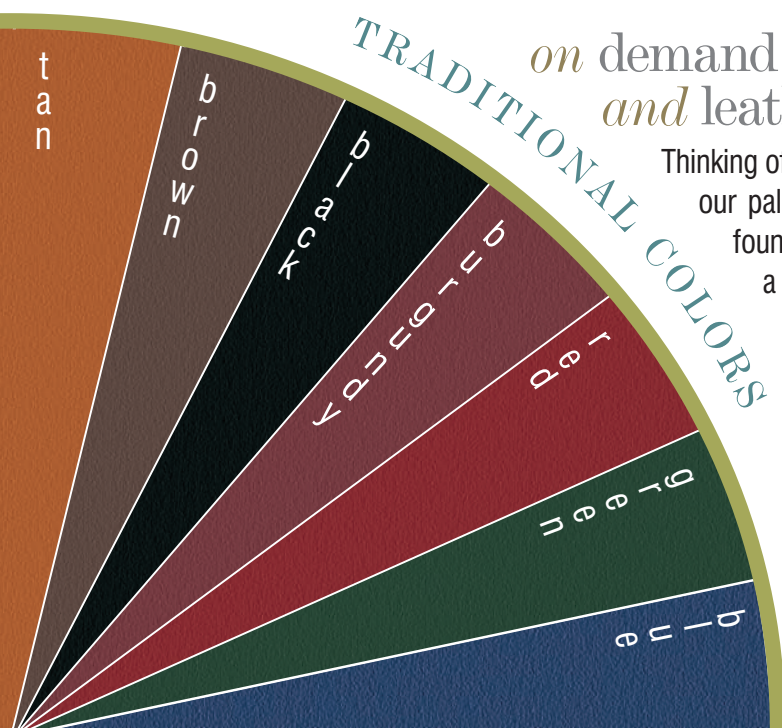
We  
 now offer (PV)  
 in Spring,  
 Ocean, Pumpkin  
 & Black. 100  
 unit minimum.

- Same Day Service
- Free Virtual Proofs
- Mix And Match Colors
- No Charge Custom Design
- Prototype Within 7-14 Days
- On Demand Colors and Leathers

**pms match** – We can match your PMS color in leather  
 and imitation leather (PV). Please inquire about pricing and minimums.

*any fashion, any quantity, any product*

Be creative! Browse and choose any color from Color Watch '10 and we'll  
 produce any item in our line for you in **Florentine Napa (FN)**. Briefcases,  
 luggage and bags not included.



*on demand colors  
 and leathers*

Thinking of a color not found on  
 our palette, or a leather not  
 found in our line? Give us  
 a call. Together we'll  
 find just what you're  
 looking for.

custom design &  
 product prototype

It's as easy as I, II, III, IV

PHASE I  
 DISCOVERY

**Call for a project bid**

**Bidding your project**

Call and let us know the parameters  
 of your project. We'll give you a bid.  
 Inform your customer service  
 representative of the following:  
 in-hands date, budget, quantity  
 needed, and material requested...  
 we'll let you know what we can  
 do for you.

PHASE II

**We'll Design Your  
 Product At No Charge**

**Provide a prototype, a  
 paper representation or  
 alter one of our products:**

We can design a custom  
 product at no charge!

PHASE III

**Order Your  
 Product Prototype**

**Prototype Sample Charge**

From 125.00 (C) plus freight.  
 Price varies depending on  
 complexity of project.

**Once we have an approved/  
 signed design, we can  
 deliver a prototype within  
 7-14 days.**

PHASE IV

**Place Your Order**

**Order Minimums:**

100 units or more

**Once we have confirmed  
 order we will deliver your  
 merchandise within 3-6 weeks.**

**Rebates:** Place an order and your  
 prototype cost will be rebated.  
 Rebates do not apply to luggage,  
 briefcases and bags.

visit us at [andrewphilips.com](http://andrewphilips.com)

# The Enduring Value of Leather

*"Promotional items*

are kept an average of *7 months...*"

*according to a 2008 ASI study.*

## Leather Gifts

are kept an average of *5 years.*

For real ROI and enduring value

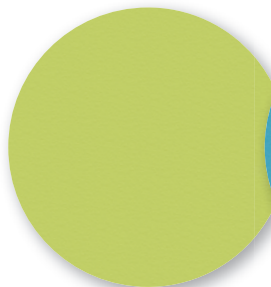
# Think Leather!



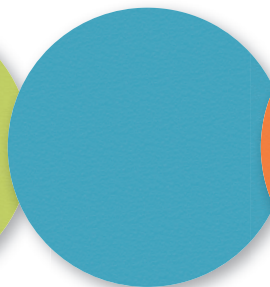
## If leather isn't in your budget... *elegance for less!*



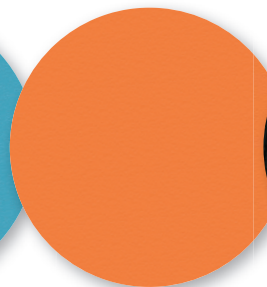
IMITATION LEATHER



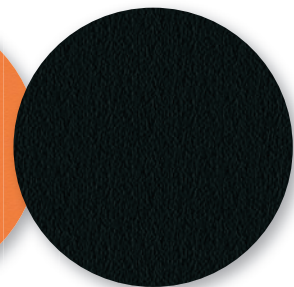
spring



ocean



pumpkin



black

*by special order - 100 units or more!*

*30 items stocked in black*



black (PV)

*1 piece minimum*

